

## September 2016

Gilbert

### New Listings 603

**20.6%**  
 from Aug 2016: **500**  
**16.6%**  
 from Sep 2015: **517**

| YTD | 2016         | 2015         | +/-  |
|-----|--------------|--------------|------|
|     | <b>5,442</b> | <b>5,274</b> | 3.2% |

5-year Sep average: **521**

### New Contracts 484

**-9.2%**  
 from Aug 2016: **533**  
**7.1%**  
 from Sep 2015: **452**

| YTD | 2016         | 2015         | +/-  |
|-----|--------------|--------------|------|
|     | <b>5,287</b> | <b>5,045</b> | 4.8% |

5-year Sep average: **456**

### Closed Sales 458

**-11.9%**  
 from Aug 2016: **520**  
**0.4%**  
 from Sep 2015: **456**

| YTD | 2016         | 2015         | +/-  |
|-----|--------------|--------------|------|
|     | <b>4,408</b> | <b>4,203</b> | 4.9% |

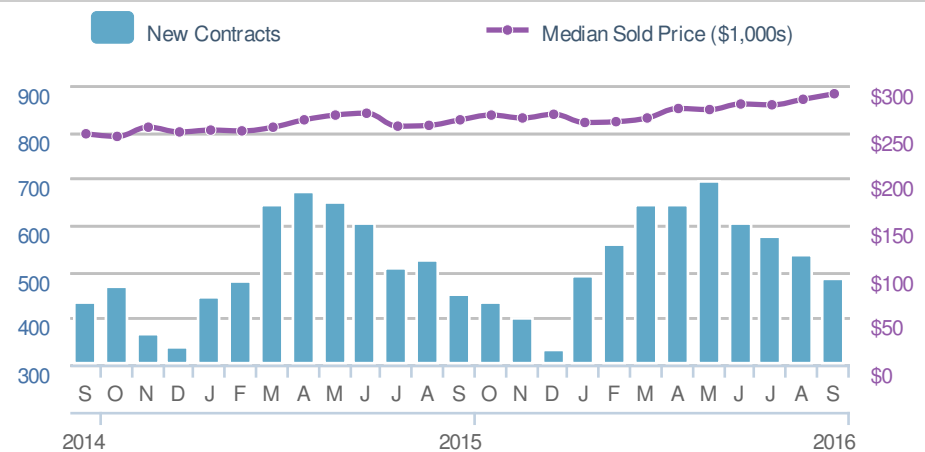
5-year Sep average: **416**

### Median Sold Price \$291,860

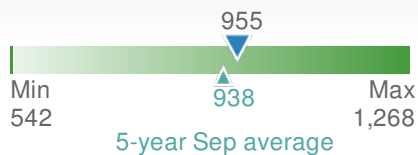
**2.4%**  
 from Aug 2016: **\$285,000**  
**10.8%**  
 from Sep 2015: **\$263,500**

| YTD | 2016             | 2015             | +/-  |
|-----|------------------|------------------|------|
|     | <b>\$275,000</b> | <b>\$262,500</b> | 4.8% |

5-year Sep average: **\$251,072**

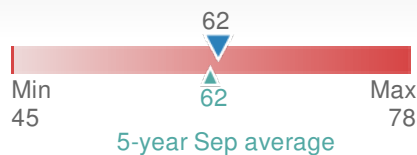


### Active Listings 955



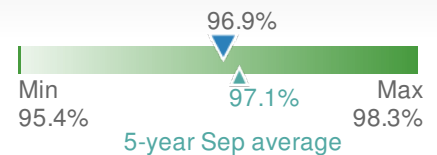
| Aug 2016   | Sep 2015   |
|------------|------------|
| <b>821</b> | <b>952</b> |

### Avg DOM 62



| Aug 2016  | Sep 2015  | YTD       |
|-----------|-----------|-----------|
| <b>55</b> | <b>64</b> | <b>63</b> |

### Avg Sold to OLP Ratio 96.9%



| Aug 2016     | Sep 2015     | YTD          |
|--------------|--------------|--------------|
| <b>97.4%</b> | <b>96.9%</b> | <b>97.2%</b> |