

Sold Summary

	Oct 2015	Oct 2014	% Change
Sold Dollar Volume	\$38,409,087	\$22,383,679	71.59%
Avg Sold Price	\$284,512	\$238,124	19.48%
Median Sold Price	\$257,500	\$210,000	22.62%
Units Sold	135	94	43.62%
Avg Days on Market	87	99	-12.12%
Avg List Price for Solds	\$290,588	\$243,093	19.54%
Avg SP to OLP Ratio	96.7%	94.3%	2.55%
Ratio of Avg SP to Avg OLP	96.1%	93.7%	2.59%
SF Det Avg Sold Price	\$284,512	\$240,146	18.47%
All Other Avg Sold Price	\$0	\$0	N/A
Manufactured Avg Sold Price	\$0	\$192,625	-100.00%
SF Det Units Sold	135	90	50.00%
All Other Units Sold	0	0	N/A
Manufactured Units Sold	0	4	-100.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- SF Det = Single Family Detached
- All Other = Patio Home, Townhouse, Apartment Style/Flat, Gemini/Twin Home, Loft Style
- Manufactured = Mfg/Mobile, Modular
- New = Listing counts within a time period

Inventory

	Oct 2015	Oct 2014	% Change
Active Listings	427	443	-3.61%
All Contracts	208	178	16.85%
New Listings	198	147	34.69%
New Contracts	168	127	32.28%

Financing (Sold)

Cash	20
Conventional	70
FHA	27
Other	1
Owner	0
VA	17

Days on Market (Sold)

0	1
1 to 10	13
11 to 20	6
21 to 30	17
31 to 60	38
61 to 90	20
91 to 120	9
121 to 180	17
181 to 360	11
361 to 720	3
721+	0

Sold Detail

	2 or Less BR		3 BR		4 or More BR		All		Active Listings		
Price Ranges	SF Det	All Other	SF Det	All Other	SF Det	All Other	Manu	Total	SF Det	All Other	Manu
<= \$50,000	0	0	0	0	0	0	0	0	0	0	0
\$50,001 to \$100K	0	0	0	0	0	0	0	0	0	0	0
\$100,001 to \$150K	1	0	9	0	4	0	0	14	9	0	5
\$150,001 to \$200K	0	0	10	0	12	0	0	22	63	0	5
\$200,001 to \$300K	0	0	22	0	23	0	0	45	110	0	4
\$300,001 to \$400K	0	0	10	0	23	0	0	33	108	0	1
\$400,001 to \$500K	0	0	0	0	14	0	0	14	59	0	0
\$500,001 to \$600K	0	0	0	0	5	0	0	5	31	0	0
\$600,001 to \$800K	0	0	0	0	2	0	0	2	16	0	1
\$800,001 to \$1M	0	0	0	0	0	0	0	0	10	0	0
\$1,000,001 to \$2.5M	0	0	0	0	0	0	0	0	5	0	0
\$2,500,001 to \$5M	0	0	0	0	0	0	0	0	0	0	0
\$5,000,001 +	0	0	0	0	0	0	0	0	0	0	0
Total	1	0	51	0	83	0	0	135	411	0	16
Avg Sold Price	\$135,000	\$0	\$232,118	\$0	\$318,507	\$0	\$0	\$284,512			
Prev Year - Avg Sold Price	\$109,999	\$0	\$194,675	\$0	\$269,266	\$0	\$192,625	\$238,124			
Avg Sold % Change	22.73%	0.00%	19.23%	0.00%	18.29%	0.00%	-100.00%	19.48%			
Prev Year - # of Solds	1	0	33	0	56	0	4	94			

Active Detail