

Sold Summary

	Oct 2015	Oct 2014	% Change
Sold Dollar Volume	\$103,481,930	\$99,603,019	3.89%
Avg Sold Price	\$290,680	\$272,139	6.81%
Median Sold Price	\$268,000	\$245,450	9.19%
Units Sold	356	366	-2.73%
Avg Days on Market	61	90	-32.22%
Avg List Price for Solds	\$296,121	\$277,713	6.63%
Avg SP to OLP Ratio	96.6%	94.9%	1.81%
Ratio of Avg SP to Avg OLP	96.0%	94.3%	1.83%
SF Det Avg Sold Price	\$297,168	\$277,002	7.28%
All Other Avg Sold Price	\$168,833	\$178,133	-5.22%
Manufactured Avg Sold Price	\$0	\$0	N/A
SF Det Units Sold	338	348	-2.87%
All Other Units Sold	18	18	0.00%
Manufactured Units Sold	0	0	N/A

Notes:

- SP = Sold Price
- OLP = Original List Price
- SF Det = Single Family Detached
- All Other = Patio Home, Townhouse, Apartment Style/Flat, Gemini/Twin Home, Loft Style
- Manufactured = Mfg/Mobile, Modular
- New = Listing counts within a time period

Inventory

	Oct 2015	Oct 2014	% Change
Active Listings	1,043	1,243	-16.09%
All Contracts	521	503	3.58%
New Listings	566	511	10.76%
New Contracts	433	464	-6.68%

Financing (Sold)

Cash	58
Conventional	183
FHA	86
Other	1
Owner	1
VA	27

Days on Market (Sold)

0	6
1 to 10	71
11 to 20	36
21 to 30	37
31 to 60	78
61 to 90	43
91 to 120	35
121 to 180	29
181 to 360	18
361 to 720	3
721+	0

Sold Detail

	2 or Less BR		3 BR		4 or More BR		All		Active Listings		
Price Ranges	SF Det	All Other	SF Det	All Other	SF Det	All Other	Manu	Total	SF Det	All Other	Manu
<= \$50,000	0	0	0	0	0	0	0	0	0	0	0
\$50,001 to \$100K	0	1	0	0	0	0	0	1	0	1	0
\$100,001 to \$150K	0	3	0	0	0	0	0	3	0	7	0
\$150,001 to \$200K	2	5	27	5	1	0	0	40	26	18	0
\$200,001 to \$300K	7	2	105	2	78	0	0	194	380	5	0
\$300,001 to \$400K	2	0	16	0	63	0	0	81	301	1	0
\$400,001 to \$500K	0	0	0	0	22	0	0	22	128	0	1
\$500,001 to \$600K	0	0	1	0	7	0	0	8	62	0	0
\$600,001 to \$800K	0	0	1	0	4	0	0	5	65	0	0
\$800,001 to \$1M	0	0	0	0	1	0	0	1	28	0	0
\$1,000,001 to \$2.5M	0	0	0	0	1	0	0	1	20	0	0
\$2,500,001 to \$5M	0	0	0	0	0	0	0	0	0	0	0
\$5,000,001 +	0	0	0	0	0	0	0	0	0	0	0
Total	11	11	150	7	177	0	0	356	1,010	32	1
Avg Sold Price	\$250,809	\$157,773	\$247,879	\$186,214	\$341,820	\$0	\$0	\$290,680			
Prev Year - Avg Sold Price	\$216,325	\$145,500	\$229,773	\$187,457	\$322,494	\$0	\$0	\$272,139			
Avg Sold % Change	15.94%	8.44%	7.88%	-0.66%	5.99%	0.00%	0.00%	6.81%			
Prev Year - # of Solds	12	4	157	14	179	0	0	366			

Active Detail