

Sold Summary

	Apr 2015	Apr 2014	% Change
Sold Dollar Volume	\$146,446,042	\$118,047,091	24.06%
Avg Sold Price	\$281,086	\$271,373	3.58%
Median Sold Price	\$263,000	\$244,500	7.57%
Units Sold	521	435	19.77%
Avg Days on Market	73	65	12.31%
Avg List Price for Solds	\$285,913	\$277,267	3.12%
Avg SP to OLP Ratio	97.0%	95.6%	1.48%
Ratio of Avg SP to Avg OLP	96.7%	95.2%	1.52%
SF Det Avg Sold Price	\$286,987	\$278,709	2.97%
All Other Avg Sold Price	\$158,888	\$151,062	5.18%
Manufactured Avg Sold Price	\$0	\$0	N/A
SF Det Units Sold	497	410	21.22%
All Other Units Sold	24	25	-4.00%
Manufactured Units Sold	0	0	N/A

Notes:

- SP = Sold Price
- OLP = Original List Price
- SF Det = Single Family Detached
- All Other = Patio Home, Townhouse, Apartment Style/Flat, Gemini/Twin Home, Loft Style
- Manufactured = Mfg/Mobile, Modular
- New = Listing counts within a time period

Inventory

	Apr 2015	Apr 2014	% Change
Active Listings	1,028	1,358	-24.30%
All Contracts	763	609	25.29%
New Listings	709	642	10.44%
New Contracts	670	525	27.62%

Financing (Sold)

Cash	76
Conventional	265
FHA	139
Other	1
Owner	5
VA	35

Days on Market (Sold)

0	4
1 to 10	91
11 to 20	48
21 to 30	53
31 to 60	131
61 to 90	70
91 to 120	24
121 to 180	45
181 to 360	45
361 to 720	10
721+	0

Sold Detail

	2 or Less BR		3 BR		4 or More BR		All		Active Listings		
Price Ranges	SF Det	All Other	SF Det	All Other	SF Det	All Other	Manu	Total	SF Det	All Other	Manu
<= \$50,000	0	0	0	0	0	0	0	0	0	0	0
\$50,001 to \$100K	0	1	0	0	0	0	0	1	0	0	0
\$100,001 to \$150K	1	6	1	2	0	0	0	10	0	6	0
\$150,001 to \$200K	6	5	58	7	4	0	0	80	32	20	0
\$200,001 to \$300K	9	0	135	2	115	1	0	262	322	5	0
\$300,001 to \$400K	6	0	25	0	92	0	0	123	329	3	0
\$400,001 to \$500K	1	0	4	0	24	0	0	29	139	1	0
\$500,001 to \$600K	0	0	0	0	6	0	0	6	61	0	0
\$600,001 to \$800K	0	0	1	0	8	0	0	9	49	0	0
\$800,001 to \$1M	0	0	0	0	1	0	0	1	35	0	0
\$1,000,001 to \$2.5M	0	0	0	0	0	0	0	0	25	0	0
\$2,500,001 to \$5M	0	0	0	0	0	0	0	0	1	0	0
\$5,000,001 +	0	0	0	0	0	0	0	0	0	0	0
Total	23	12	224	11	250	1	0	521	993	35	0
Avg Sold Price	\$268,924	\$140,075	\$241,713	\$175,218	\$329,215	\$205,000	\$0	\$281,086			
Prev Year - Avg Sold Price	\$256,320	\$133,139	\$225,853	\$173,872	\$334,086	\$0	\$0	\$271,373			
Avg Sold % Change	4.92%	5.21%	7.02%	0.77%	-1.46%	0.00%	0.00%	3.58%			
Prev Year - # of Solds	15	14	199	11	196	0	0	435			

Active Detail