

Sold Summary

	Sep 2016	Sep 2015	% Change
Sold Dollar Volume	\$144,864,054	\$127,083,422	13.99%
Avg Sold Price	\$298,074	\$284,940	4.61%
Median Sold Price	\$265,000	\$253,450	4.56%
Units Sold	486	446	8.97%
Avg Days on Market	63	68	-7.35%
Avg List Price for Solds	\$303,653	\$292,149	3.94%
Avg SP to OLP Ratio	97.0%	96.0%	1.03%
Ratio of Avg SP to Avg OLP	96.3%	95.1%	1.27%
SF Det Avg Sold Price	\$317,394	\$300,185	5.73%
All Other Avg Sold Price	\$180,274	\$185,162	-2.64%
Manufactured Avg Sold Price	\$118,900	\$107,044	11.08%
SF Det Units Sold	422	393	7.38%
All Other Units Sold	54	44	22.73%
Manufactured Units Sold	10	9	11.11%

Notes:

- SP = Sold Price
- OLP = Original List Price
- SF Det = Single Family Detached
- All Other = Patio Home, Townhouse, Apartment Style/Flat, Gemini/Twin Home, Loft Style
- Manufactured = Mfg/Mobile, Modular
- New = Listing counts within a time period

Inventory

	Sep 2016	Sep 2015	% Change
Active Listings	990	1,080	-8.33%
All Contracts	695	526	32.13%
New Listings	584	584	0.00%
New Contracts	577	466	23.82%

Financing (Sold)

Cash	98
Conventional	267
FHA	92
Other	1
Owner	1
VA	27

Days on Market (Sold)

0	8
1 to 10	87
11 to 20	58
21 to 30	42
31 to 60	111
61 to 90	63
91 to 120	42
121 to 180	49
181 to 360	22
361 to 720	4
721+	0

Sold Detail

	2 or Less BR		3 BR		4 or More BR		All		Active Listings		
Price Ranges	SF Det	All Other	SF Det	All Other	SF Det	All Other	Manu	Total	SF Det	All Other	Manu
<= \$50,000	0	0	0	0	0	0	0	0	0	0	0
\$50,001 to \$100K	0	3	0	0	0	0	1	4	1	5	1
\$100,001 to \$150K	3	21	2	1	0	0	9	36	2	7	6
\$150,001 to \$200K	16	9	25	3	2	0	0	55	36	13	2
\$200,001 to \$300K	18	6	130	6	53	0	0	213	273	42	0
\$300,001 to \$400K	5	0	25	4	67	0	0	101	229	13	0
\$400,001 to \$500K	0	0	9	1	33	0	0	43	162	5	1
\$500,001 to \$600K	0	0	0	0	17	0	0	17	84	0	0
\$600,001 to \$800K	0	0	0	0	10	0	0	10	50	0	0
\$800,001 to \$1M	0	0	0	0	5	0	0	5	31	0	0
\$1,000,001 to \$2.5M	0	0	0	0	2	0	0	2	22	0	0
\$2,500,001 to \$5M	0	0	0	0	0	0	0	0	5	0	0
\$5,000,001 +	0	0	0	0	0	0	0	0	0	0	0
Total	42	39	191	15	189	0	10	486	895	85	10
Avg Sold Price	\$223,498	\$150,858	\$257,544	\$256,758	\$398,743	\$0	\$118,900	\$298,074			
Prev Year - Avg Sold Price	\$227,240	\$154,798	\$250,479	\$225,566	\$386,466	\$269,883	\$107,044	\$284,940			
Avg Sold % Change	-1.65%	-2.55%	2.82%	13.83%	3.18%	-100.00%	11.08%	4.61%			
Prev Year - # of Solds	43	27	199	14	151	3	9	446			

Active Detail